

HealthChoices Behavioral Health
Rate Adjustment and Negotiation Timeline

RATE ADJUSTMENT AND NEGOTIATION	
ACTIVITY	TARGET DATE
Send letters to BH-MCOs requesting any rate issues.	8 months prior to commencement date of Agreement period
Response with rate issues due from BH-MCO	6 weeks after rate issues request letter is sent
Policy/Program meeting to discuss BH-MCO rate issues.	6 months prior
Send Initial Rate Package to Counties	5 months prior
Present final rates or rate adjustments to Deputy Secretary and Program and Policy Staff	4 months prior
Present final rates or rate adjustments to Secretary	1 week after rates are presented to Deputy Secretary
Send final rates or rate adjustments and final Rate Packages to BH-MCO	3 months prior
County rate negotiations – final rates delivered*	2 weeks after counties submit material for negotiations
Counties accept/reject rates*	One month after final rates are delivered to counties
Contracts signed	2 months prior
*Applicable only in Years 1 and 4 (negotiations years). “Adjustment” years are Years 2, 3 and 5.	