

From: Brown, Holly M <holly.brown@mercer.com>
Sent: Tuesday, November 2, 2021 10:26 AM
To: Smith, Rick
Subject: RE: [External] FY21-22 ID/A Waivers - Residential & Ineligible Fee Range Documents

Sounds good. I will call you in a few minutes.

Holly Brown

Principal, Mercer Government, North America
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Assistant: Raissa Rosado raissa.rosado@mercer.com

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A business of Marsh McLennan

From: Smith, Rick <[REDACTED]>
Sent: Tuesday, November 02, 2021 10:01 AM
To: Brown, Holly M <holly.brown@mercer.com>; Wahlman, Jason <jason.wahlman@mercer.com>
Subject: RE: [External] FY21-22 ID/A Waivers - Residential & Ineligible Fee Range Documents

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10:30 would be great.

From: Brown, Holly M <holly.brown@mercer.com>
Sent: Tuesday, November 2, 2021 9:57 AM
To: Smith, Rick <[REDACTED]>; Wahlman, Jason <jason.wahlman@mercer.com>
Subject: RE: [External] FY21-22 ID/A Waivers - Residential & Ineligible Fee Range Documents

Hi Rick – I am available to chat at 10:30am ET if you'd like, or we can plan to meet between 12pm and 2pm. Let us know what works best.

Thanks,
Holly

Holly Brown

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From: Smith, Rick <[REDACTED]>
Sent: Tuesday, November 02, 2021 7:19 AM
To: Brown, Holly M <holly.brown@mercer.com>; Wahlman, Jason <jason.wahlman@mercer.com>
Subject: RE: [External] FY21-22 ID/A Waivers - Residential & Ineligible Fee Range Documents

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It would definitely be a good idea to talk. Do you have any time this morning?

From: Brown, Holly M <holly.brown@mercer.com>
Sent: Monday, November 1, 2021 4:03 PM
To: Smith, Rick <[REDACTED]>
Cc: Wahlman, Jason <jason.wahlman@mercer.com>; Brown, Holly M <holly.brown@mercer.com>; Mochon, Julie <[REDACTED]>
Subject: [External] FY21-22 ID/A Waivers - Residential & Ineligible Fee Range Documents

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Hi Rick,

For the FY 2021/2022 ID/A fee development, please find the draft fee ranges for residential and residential ineligible services in the attached PDFs. The files are set up as follows:

1. The first file contains the *FY 2021/2022 Fee Range exhibits* for both the residential and residential ineligible services (including respite homes)
 - The enhanced fee ranges are presented on pages 4-6
 - The ineligible fee ranges are presented on pages 7-8, separately for Area 1 and Area 2
2. The second PDF attachment contains the Residential Habilitation Assumptions Log
3. The third PDF attachment contains the Residential Ineligible Assumptions Log

We'd also like to note the following:

- For the development of these fee ranges, Mercer used the wages most recently published by BLS, adjusted to reflect the \$14.25 Philadelphia minimum wage (where applicable) and 10% overtime assumption
- The lower bounds of the FY 2021/2022 fee ranges for all services except Life Sharing and Supported Living are above the current fees.
- The fee ranges for 'Licensed Respite Group Homes' use the assumptions for 'Licensed Residential Habilitation Group Homes' for the non-room and board portion of the fee. Respite Only Homes rely on the same assumptions, but with an occupancy factor of 85%. The fee ranges for both types of respite homes include the room and board portion.

We are continuing to move forward with the PDS fee ranges as our next set of fees to provide and anticipate delivering them late this week or early next week (week of 11/8), pending some discussions and decisions from ODP.

It may be helpful to review the attached documents along with the non-residential fee ranges to get ODP's initial comments and feedback. Please let us know days that would be best for you this week, and we will send over some proposed times.

Thank you,
Holly

Holly Brown

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