

**From:** Smith, Rick  
**Sent:** Tuesday, September 7, 2021 9:54 AM  
**To:** Brown, Holly M; Mochon, Julie  
**Cc:** Wahlman, Jason; Stenglein, Kelsey; Yale, Jeremy  
**Subject:** RE: [External] RE: PA ODP - IDA Service List for Review

Could we do Thursday 11-12? Thanks

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**From:** Brown, Holly M <holly.brown@mercer.com>  
**Sent:** Thursday, September 2, 2021 10:37 AM  
**To:** Smith, Rick <[REDACTED]>; Mochon, Julie <[REDACTED]>  
**Cc:** Wahlman, Jason <jason.wahlman@mercer.com>; Stenglein, Kelsey <Kelsey.Stenglein@mercer.com>; Yale, Jeremy <[REDACTED]>; Brown, Holly M <holly.brown@mercer.com>  
**Subject:** [External] RE: PA ODP - IDA Service List for Review

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Good morning,

Below are a few proposed days and times for meeting next week to discuss the IDA rate refresh items. Please let us know if any of these work for you and the team.

- **Wednesday, 9/8:** 11-12pm ET or between 1-2:30pm ET
- **Thursday, 9/9:** 11-12pm ET or between 1:30-3pm ET

We anticipate that we will need to schedule additional meetings to adequately review and discuss specific assumptions, and will follow up after next week's meeting to coordinate.

Thank you!  
Holly

**Holly Brown**  
Principal, Mercer Government, North America  
T +1 612 642 8620 M +1 612 286 7688

Assistant: Raissa Rosado [raissa.rosado@mercer.com](mailto:raissa.rosado@mercer.com)

Mercer Government, 333 South 7<sup>th</sup> Street, Suite 1400, Minneapolis, MN 55402  
[www.mercer-government.mercer.com](http://www.mercer-government.mercer.com)



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**From:** Brown, Holly M <[holly.brown@mercer.com](mailto:holly.brown@mercer.com)>  
**Sent:** Tuesday, August 31, 2021 12:24 PM  
**To:** Smith, Rick <[REDACTED]>; Mochon, Julie <[REDACTED]>  
**Cc:** Wahlman, Jason <[jason.wahlman@mercer.com](mailto:jason.wahlman@mercer.com)>; Stenglein, Kelsey <[Kelsey.Stenglein@mercer.com](mailto:Kelsey.Stenglein@mercer.com)>; Brown, Holly M <[holly.brown@mercer.com](mailto:holly.brown@mercer.com)>; Yale, Jeremy <[REDACTED]>  
**Subject:** RE: PA ODP - IDA Service List for Review

Good morning Rick and Julie,

As a follow-up to the email below, we wanted to reach out regarding the next steps for the IDA rate refresh. Mercer has specific questions regarding ODP's preferred approach for a few items, where some are listed below. Please review and let us know when ODP would like to meet to discuss these as well as any assumption changes. We can then send some available days/times.

1. **AWC FMS Survey:** In 2015, ODP administered the AWC FMS survey to obtain current information on provider costs and negotiated rate levels. This survey was based on provider data from FY 13/14 and data was collected from 18 agencies. Given that ODP moved to one standard admin PMPM fee for AWC FMS, a review of the fee assumptions may be adequate if someone from the ODP PDS Team is able to meet with us to discuss and identify any possible adjustments that are needed. Please let us know how ODP would prefer to proceed.
2. **CPS On-Call and Remote Support:** We will include this service in the rate refresh, updating the wages and ERE to current levels.
3. Confirmation of transportation fees that will be used for the IDA waivers

Thanks,  
Holly

**Holly Brown**

Principal, Mercer Government, North America  
T +1 612 642 8620 M +1 612 286 7688

Assistant: Raissa Rosado [raissa.rosado@mercer.com](mailto:raissa.rosado@mercer.com)

Mercer Government, 333 South 7<sup>th</sup> Street, Suite 1400, Minneapolis, MN 55402  
[www.mercer-government.mercer.com](http://www.mercer-government.mercer.com)



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**From:** Smith, Rick [REDACTED] >  
**Sent:** Friday, August 20, 2021 8:00 AM  
**To:** Brown, Holly M <[holly.brown@mercer.com](mailto:holly.brown@mercer.com)>  
**Subject:** FW: [External] PA ODP - IDA Service List for Review

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fyi

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**From:** Mochon, Julie [REDACTED]  
**Sent:** Thursday, August 19, 2021 12:08 PM  
**To:** Smith, Rick [REDACTED]; Ahrens, Kristin [REDACTED] >; Yale, Jeremy [REDACTED]  
**Subject:** RE: [External] PA ODP - IDA Service List for Review

Hi Rick. We had a policy check-in with Kristin this morning and discussed this briefly.

- We believe that we need to refresh the assumptions for the AWC FMS Admin Fees. In the past we sent out a survey (attached) so I don't know if we would need to do something similar now. We should also be looking at all rates and wage ranges for participant direction. I believe Mercer developed the participant direction wage ranges for us based on the final rates selected for traditional services.
- CPS On-Call and Remote Support is different than direct CPS rendered using remote technology. We believe that we

need to refresh the CPS On-Call and Remote Support assumptions.

- Regarding the development of Enhanced Communication Fees:
  - We do not need this for Homemaker/Chore as it is not a service rendered directly to the individual.
  - Similarly we do not need an Enhanced Communication Fee for Family Caregiver Support Counseling 1:1 without the participant present (90846), we do need it when the participant is present (90847).
  - We didn't develop an Enhanced Communication Fee in the past for Supports Coordination or TSM.

Kristin also recommended that you set up a meeting for us to discuss the rate refresh internally. Please include Lauren and anyone from your team who you think should attend.

Thanks!

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**From:** Smith, Rick [REDACTED]  
**Sent:** Monday, August 16, 2021 3:42 PM  
**To:** Ahrens, Kristin [REDACTED]; Yale, Jeremy [REDACTED]; Mochon, Julie [REDACTED]  
**Subject:** FW: [External] PA ODP - IDA Service List for Review

Not exactly sure who the IDA waiver team is, but I'll start with you guys. I imagine we need to refresh AWC FMS Admin fees. Not sure we need to relook at anything for remote services or the CPS work we did previously for AAW. Just refresh data. Correct?

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**From:** Brown, Holly M <[holly.brown@mercer.com](mailto:holly.brown@mercer.com)>  
**Sent:** Monday, August 16, 2021 1:51 PM  
**To:** Smith, Rick <[REDACTED]>  
**Cc:** Stenglein, Kelsey <[Kelsey.Stenglein@mercer.com](mailto:Kelsey.Stenglein@mercer.com)>; Brown, Holly M <[holly.brown@mercer.com](mailto:holly.brown@mercer.com)>; Song, Yixuan <[yixuan.song@mercer.com](mailto:yixuan.song@mercer.com)>; Wahlman, Jason <[jason.wahlman@mercer.com](mailto:jason.wahlman@mercer.com)>  
**Subject:** [External] PA ODP - IDA Service List for Review

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Good afternoon Rick,

Attached please find the list of services Mercer has identified for the IDA rate refresh. This list covers the residential and non-residential services offered in the Consolidated, Community Living and Person/Family Directed Support (P/FDS) waiver programs, including the Agency with Choice Financial Management Services you verified on Friday. Specifically, we referred to the residential, non-residential (community services), and agency with choice fee schedules on the ODP website when identifying services to include in the refresh.

The service list is unique across waivers, so the same service is only included once even if it is covered in multiple waivers.

**We have included a column at the far right side (shaded in yellow) where we'd like ODP to confirm whether a service should be included in Mercer's fee modeling for these waivers.** Please forward to the IDA waiver team as needed for the review. While Mercer has begun setting up the relevant wage and pricing models, we will need ODP to confirm the included services before we can develop our draft fee ranges. Please provide an estimate of when ODP will be able to review the service list. Also, please let us know if you would like Mercer to schedule a call to walk through any changes.

Below please also find the links to the current assumption logs that we are incorporating into our initial modeling. We understand that the ODP workgroup will be reviewing the assumptions, but if there are other assumption logs (or any adjustments) we should use for our draft fee models, please let us know.

Assumption Logs:

- Non-Residential Assumptions Log: [Non-Residential Assumptions Log \(c\\_289999\).pdf \(pa.gov\)](#)
- Residential Assumptions Log: [ODP FY 17 18 MRWG - Residential Assumptions Log \(pa.gov\)](#)
- Residential Ineligible Assumptions Log: [ODP FY 17 18 MRWG - Residential Ineligible Assumptions Log \(pa.gov\)](#)
- PDS Assumptions Log: [ODP FY 17 18 MRWG - PDS Assumptions Log \(pa.gov\)](#)

Thank you,  
Holly

**Holly Brown**

Principal, Mercer Government, North America

T +1 612 642 8620 M +1 612 286 7688

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Mercer Government, 333 South 7<sup>th</sup> Street, Suite 1400, Minneapolis, MN 55402

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